



Meeting Agenda

Meeting Date and Time: April 18, 2023 @ 6:00 PM

Meeting Location: 407 S. View St, Oreana, IL

Call to Order

Role Call

Public Comment

Consent Agenda

- Approval of Treasurer's Report for March 2023
- Minutes from March 21, 2023 regular meeting
- Bills for April 2023

Committee Reports

Old Business

New Business

- Approval of contract with Continental Utility Solutions (CUSI) for new utility billing software
- Approval of a bid from Ridings Ford for the purchase of a new police vehicle

Adjournment

8:28 AM
04/18/23

Village of Oreana
Bills for All Vendors
All Transactions

Vendor	Num	Due Date	Amount
AMEREN IP	01160-30099	04/18/2023	2,188.06
AUSTIN WELKER	Water Deposit Refund	04/18/2023	29.31
Badger Meter	80123654	04/18/2023	39.93
BLUE CROSS BLUE SHIELD OF ILLINOIS		04/20/2023	442.18
CARD SERVICE CENTER	0101 04-10-23	04/18/2023	389.29
CHASTAIN & ASSOCIATES LLC	6921-56	04/18/2023	108.00
CHASTAIN & ASSOCIATES LLC	6921-01-10	04/18/2023	1,524.80
CHASTAIN & ASSOCIATES LLC	8332-05	04/18/2023	347.20
DURBIN'S OVERHEAD DOOR & CONST	Playground Install	04/18/2023	7,500.00
FORD MOTOR CREDIT COMPANY	1774114	04/18/2023	16,666.05
Government Payments	1968	04/18/2023	110.14
ILLINOIS EPA	IL1150450	04/18/2023	531.73
INTUIT	Payroll Usage	04/18/2023	75.43
LEXIPOL, LLC	INVLEX16093	04/18/2023	1,977.63
MCGUIRE, YUHAS, HUFFMAN, & BUCKLE...	2000060118	04/18/2023	440.00
Melanie Clark	Water Deposit Refund	04/18/2023	62.35
MENARDS	31274	04/18/2023	36.42
MENARDS	31499	04/18/2023	13.98
MENARDS	31493	04/18/2023	15.76
MENARDS	31266	04/18/2023	174.96
MENARDS	31682	04/18/2023	71.32
MOTOROLA SOLUTIONS - STARCOM	7325220230301	04/18/2023	68.00
Nancy Schmutzler	Water Overpayment	04/18/2023	61.51
POSTMASTER	Permit #12	04/18/2023	180.00
POSTMASTER	Box #37	04/18/2023	146.00
SANITARY DISTRICT OF DECATUR	Sewer Usage Fees	04/18/2023	2,592.20
STELLO PRODUCTS INC	35939	04/18/2023	374.40
USIC RECEIVABLES, LLC	576525	04/18/2023	710.23
VERIZON WIRELESS	9930517015	04/18/2023	342.51
VILLAGE OF FORSYTH	Water Usage Fee	04/18/2023	4,018.32
WATER SOLUTIONS UNLIMITED, INC	111171	04/18/2023	433.00
WATTS COPY SYSTEMS	1217122	04/18/2023	91.57
WHITMORE TOWNSHIP	Office Rental	04/18/2023	37.17
Total			41,799.45



Board of Trustees Agenda
Regular Meeting of the Village Board
Tuesday March 21, 2023
6:00PM

The meeting was called to order at 6:00 p.m. by Mayor Aaron Keathley.

Roll Call

Trustee White	Present	Trustee Ward	Present
Trustee Creamer	Present	Trustee Runyen	Present
Trustee Hiser	Present	Trustee Guntle	Present
Mayor Keathley	Present	Attorney Weatherford	Absent
Clerk Kirby	Present	Treasurer Koszesza	Present

Mayor Keathley declared a quorum present.

Consent Agenda:

A motion was made by Trustee Ward, seconded by Trustee Guntle to accept the Consent Agenda.

- Income: \$63,215.23
- Expenses: \$144,758.48
- Bill: \$16,992.24
- Minutes from the February 21 ,2023
- A general discussion was held.

A roll call vote was taken.

Trustee White	Yes	Trustee Ward	Yes
Trustee Creamer	Yes	Trustee Runyen	Yes
Trustee Hiser	Yes	Trustee Guntle	Yes

Mayor Keathley declared **Motion Carried.**

Administrative Reports:

Mayor – None

Clerk – None

Treasurer – None

Attorney – None

Public Comment:

Old Business:

The **first** item on the agenda is Small Town Living Easter Egg hunt to take place Saturday April 1, 2023, in the park.

Mayor Keathley informed the board that it Small Town Living would be having the Easter Egg Hunt again this year.

No action needed.

Adjournment

A **motion** was made by Trustee Ward to adjourn, **Seconded** by Creamer.

A voice vote was taken. Yes-6, No-0. Mayor Keathley declared the **motion** carried and the meeting adjourned.

Dated this day of March 21 ,2023

Anne Kirby, Village Clerk

Approved:

Aaron Keathley, Mayor

Village of Oreana
Treasurer's Reports
April 18, 2023 Board Meeting

	<u>Mar 31, 23</u>
ASSETS	
Current Assets	
Checking/Savings	
01-1110 · Checking Acct	3,395.79
01-1152 · General MMDA	
01-1150 · General	389,779.77
01-1151 · ARPA Grant	110,307.60
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Total 01-1152 · General MMDA	500,087.37
11-1150 · Audit MMDA	20,186.03
12-1150 · Insurance MMDA	13,978.85
13-1150 · IMRF MMDA	19,514.54
14-1150 · Social Security MMDA	15,424.13
15-1122 · MFT MMDA	
15-1120 · MFT	92,578.54
15-1121 · Rebuild Illinois Funds	9,610.99
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Total 15-1122 · MFT MMDA	102,189.53
16-1140 · Clearinghouse	1,000.06
50-1100 · Water/Sewer	
51-1130 · Surplus MM	15,855.44
51-1150 · Water	65,355.24
52-1150 · Sewer	169,422.06
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Total 50-1100 · Water/Sewer	250,632.74
51-1125 · Bond Int & Repayment	83,139.63
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Total Checking/Savings	1,009,548.67
Other Current Assets	
Certificates of Deposit	
01-1153 · CD-General-8575	15,000.00
15-1151 · CD-MFT-7137	10,000.00
51-1152 · CD-Bond Reserve-10618	9,500.00
51-1153 · CD-Depreciation & Cont	8,000.00
51-1158 · CD-Surplus	9,000.00
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Total Certificates of Deposit	51,500.00
	<hr/>
Total Other Current Assets	51,500.00
	<hr/>

	<u>Mar 31, 23</u>
Total Current Assets	1,061,048.67
Fixed Assets	
Fixed Assets	
01-1610 · Land.	136,697.17
01-1700 · Infrastructure	337,607.76
01-1709 · Accum Depr-Infrastructure	-212,808.75
01-1720 · Buildings	17,810.04
01-1729 · Accum Depr-Buildings	-12,217.17
01-1740 · Machinery & Equipmient	418,824.31
01-1749 · Accum Depr-Machinery & Eq...	-277,483.13
51-1505 · Land	18,420.00
51-1530 · Equipment	38,631.36
51-1535 · Accum Depr-Equipment	-38,631.36
51-1541 · Treatment Plant & Pump Stat...	2,689,867.21
51-1546 · Accum Depr.-Treat. Plnt & Pu...	-989,513.19
52-1620 · Sewer System	4,134,103.00
52-1629 · Accum Depr-Sewer System	-826,820.60
Total Fixed Assets	<u>5,434,486.65</u>
Total Fixed Assets	5,434,486.65
Other Assets	
01-2015 · General - Due to/from Water	-95.70
51-2006 · Water - Due to/from General	14,978.69
Total Other Assets	<u>14,882.99</u>
TOTAL ASSETS	<u><u>6,510,418.31</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Payroll Liabilities	
2110 · Fed/SS/Med Payable	3,152.32
2120 · State Withholding	601.07
2131 · IL Unemployment	212.64
2151 · IMRF Withholding	1,018.35
Total 2100 · Payroll Liabilities	<u>4,984.38</u>

	<u>Mar 31, 23</u>
2570 · Customer Deposit Liab	13,805.00
2600 · Water Bond Payable 2012	15,000.00
2610 · SDD Contract	2,771,222.54
2620 · Water Bond Payable 2021	260,000.00
2650 · IEPA Loan	715,946.54
2700 · Loan Payable - Ford Credit	0.02
2800 · Park Walking Path Note Payable	21,813.31
2900 · Lease Payable 2021 F350	15,774.79
2950 · Lease Payable John Deere	1,525.84
2960 · Lease Payable DLL Wheelloader	55,000.00
Total Other Current Liabilities	<u>3,875,072.42</u>
Total Current Liabilities	<u>3,875,072.42</u>
Total Liabilities	3,875,072.42
Equity	
01-3000 · Fund Balance-General	728,886.61
11-3000 · Fund Balance-Audit	20,592.33
12-3000 · Fund balance INS	12,722.77
13-3000 · Fund balance - IMRF	18,047.13
14-3000 · Fund balance - S.S.	14,784.51
15-3000 · Fund balance - MFT	170,086.65
51-3900 · Retained Earnings Unres-Water	575,017.95
51-3950 · Retained Earnings Res-Water	317,755.73
52-3900 · Retained Earnings - Sewer	702,977.29
Net Income	74,474.92
Total Equity	<u>2,635,345.89</u>
TOTAL LIABILITIES & EQUITY	<u><u>6,510,418.31</u></u>

Village of Orono
 Profit & Loss by Class

March 2023

	Admn (01 - General)	Park (01 - General)	Police (01 - General)	Street (01 - General)	Total 01 - General	11 - Audit	12 - INS	13 - IMRF	14 - SS	15 - MFT	51 - Water	52 - Sewer	TOTAL
Ordinary Income/Expense													
Income													
3400 - Video Gaming Tax	1,777.39	0.00	0.00	0.00	1,777.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,777.39
3410 - State Income Tax	7,765.53	0.00	0.00	0.00	7,765.53	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,765.53
3420 - Personal Property Replace. Tax	102.42	0.00	0.00	0.00	102.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	102.42
3430 - Motor Fuel Tax Allowments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,854.73	0.00	0.00	2,854.73
3440 - Telecommunication Tax	118.97	0.00	0.00	0.00	118.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	118.97
3450 - Sales/Use Tax	10,724.85	0.00	0.00	0.00	10,724.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,724.85
3460 - Cannabis Use Tax	110.28	0.00	0.00	0.00	110.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	110.28
3600 - Interest Income	400.78	0.00	0.00	0.00	400.78	6.00	4.16	5.83	4.72	82.73	245.42	0.00	749.64
3605 - Turn On Fee	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	175.00	0.00	175.00
3610 - Water/Sewer Revenues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	22,415.73	22,336.15	44,751.88
3620 - Penalty Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	649.48	512.93	1,162.41
3700 - Misc Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	162.00	0.00	162.00
Total Income	21,000.22	0.00	0.00	0.00	21,000.22	6.00	4.16	5.83	4.72	2,937.46	23,647.63	22,849.08	70,455.10
Gross Profit	21,000.22	0.00	0.00	0.00	21,000.22	6.00	4.16	5.83	4.72	2,937.46	23,647.63	22,849.08	70,455.10
Expense													
4200 - Employees Salaries	1,325.92	2,784.00	2,465.31	2,784.00	9,359.23	0.00	0.00	0.00	0.00	0.00	3,163.32	0.00	12,522.55
4260 - Employee Health Insurance	442.18	0.00	0.00	0.00	442.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	442.18
4300 - Elected Salaries	1,140.00	0.00	0.00	0.00	1,140.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,140.00
4510 - IMRF - Employers Portion	0.00	27.85	7.68	27.65	62.98	0.00	0.00	160.80	0.00	0.00	15.26	0.00	239.04
4520 - SS - Employers Portion	0.00	66.10	63.11	66.09	195.30	0.00	0.00	0.00	770.31	0.00	79.55	0.00	1,045.16
4530 - Unemployment Insurance	0.00	7.34	7.01	7.35	21.70	0.00	37.24	0.00	0.00	0.00	8.34	0.00	67.78
5170 - Maint Service - Drainage	0.00	0.00	0.00	750.00	750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00
5320 - Accounting Services	70.04	0.00	0.00	0.00	70.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	70.04
5325 - Engineering	0.00	0.00	0.00	49.60	49.60	0.00	0.00	0.00	0.00	1,345.00	678.50	0.00	2,073.10
5330 - Attorney/Legal Fees	632.50	0.00	0.00	0.00	632.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	632.50
5490 - Other Professional Services	149.00	0.00	0.00	0.00	149.00	0.00	0.00	0.00	0.00	0.00	112.14	0.00	261.14
5510 - Postage	9.65	0.00	0.00	0.00	9.65	0.00	0.00	0.00	0.00	0.00	180.00	0.00	189.65
5520 - Telephone/Cell Phone	1,064.83	0.00	0.00	0.00	1,064.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,064.83
5560 - Dispatching	0.00	0.00	68.00	0.00	68.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	68.00
5610 - Membership Dues & Subscriptio...	498.77	0.00	0.00	0.00	498.77	0.00	0.00	0.00	0.00	0.00	38.83	0.00	538.70
5680 - Training-Membership CIRCLE, P...	0.00	0.00	110.00	0.00	110.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	110.00
5710 - Utilities	387.77	0.00	0.00	1,071.61	1,459.38	0.00	0.00	0.00	0.00	0.00	10,936.89	0.00	12,396.07
5780 - Sewer Discharge Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,041.58	3,041.58
5930 - Rentals	124.48	0.00	0.00	0.00	124.48	0.00	0.00	0.00	0.00	0.00	0.00	0.00	124.48
6110 - Maintenance Supplies	0.00	0.00	0.00	177.43	177.43	0.00	0.00	0.00	0.00	0.00	302.56	0.00	480.09
6130 - Maint Service - Equipment	0.00	0.00	0.00	120.00	120.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00
6510 - Office Supplies	119.61	0.00	0.00	0.00	119.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	119.61
9300 - Misc. Expense	0.00	0.00	223.14	0.00	223.14	0.00	0.00	0.00	0.00	0.00	0.00	0.00	223.14
Total Expense	5,964.75	2,885.09	2,944.25	5,053.73	16,847.82	0.00	37.24	160.80	770.31	1,345.00	15,516.89	3,041.58	37,716.64
Net Ordinary Income	15,035.47	-2,885.09	-2,944.25	-5,053.73	4,152.40	6.00	-33.08	-154.97	-765.59	1,592.46	8,130.74	19,807.50	32,735.46
Net Income	15,035.47	-2,885.09	-2,944.25	-5,053.73	4,162.40	6.00	-33.08	-154.97	-765.59	1,592.46	8,130.74	19,807.50	32,735.46

Village of Oreana
Payroll Summary
March 2023

	Coloni, Larry J	Creamer, Lori J	Guntle, Dustin	Hiser, Loren G	Keathley, Aaron	Kirby, Anne
Employee Wages, Taxes and Adjustm...						
Gross Pay						
Salary - Elected	0.00	90.00	90.00	90.00	600.00	0.00
Salary - Employee - ADM	0.00	0.00	0.00	0.00	0.00	236.27
Overtime (x1.5) hourly-Police	0.00	0.00	0.00	0.00	0.00	0.00
Overtime (x1.5) hourly-Water	0.00	0.00	0.00	0.00	0.00	0.00
Park - Hourly	0.00	0.00	0.00	0.00	0.00	0.00
Police - Hourly	0.00	0.00	0.00	0.00	0.00	0.00
Street - Hourly	0.00	0.00	0.00	0.00	0.00	0.00
Water - Hourly	1,207.80	0.00	0.00	0.00	0.00	189.12
Total Gross Pay	1,207.80	90.00	90.00	90.00	600.00	425.39
Deductions from Gross Pay						
IMRF Emp.	0.00	0.00	0.00	0.00	0.00	0.00
Total Deductions from Gross Pay	0.00	0.00	0.00	0.00	0.00	0.00
Adjusted Gross Pay	1,207.80	90.00	90.00	90.00	600.00	425.39
Taxes Withheld						
Federal Withholding	-150.00	0.00	0.00	0.00	0.00	0.00
Medicare Employee	-17.51	-1.30	-1.31	-1.30	-8.70	-6.17
Social Security Employee	-74.88	-5.58	-5.58	-5.58	-37.20	-26.37
IL - Withholding	-18.93	-4.46	-4.46	-4.46	-18.87	-21.06
Medicare Employee Addl Tax	0.00	0.00	0.00	0.00	0.00	0.00
Total Taxes Withheld	-261.32	-11.34	-11.35	-11.34	-64.77	-53.60
Deductions from Net Pay						
IMRF-VAC	0.00	0.00	0.00	0.00	0.00	0.00
Total Deductions from Net Pay	0.00	0.00	0.00	0.00	0.00	0.00
Additions to Net Pay						
Reimbursement	0.00	0.00	0.00	0.00	0.00	0.00
Total Additions to Net Pay	0.00	0.00	0.00	0.00	0.00	0.00
Net Pay	946.48	78.66	78.65	78.66	535.23	371.79
Employer Taxes and Contributions						
Medicare Company	17.51	1.30	1.31	1.30	8.70	6.17
Social Security Company	74.88	5.58	5.58	5.58	37.20	26.37
IL - Unemployment	10.27	0.00	0.00	0.00	0.00	3.61
IMRF Co. Match	0.00	0.00	0.00	0.00	0.00	0.00
Total Employer Taxes and Contributio...	102.66	6.88	6.89	6.88	45.90	36.15

Village of Oreana
Payroll Summary
March 2023

	Koszesza, Sherry L	Rice, Donna M	Runyen, Judith D	Tertocho, Thoma...	Ward, Angela	Welker, Austin G
Employee Wages, Taxes and Adjustm...						
Gross Pay						
Salary - Elected	0.00	0.00	90.00	0.00	90.00	0.00
Salary - Employee - ADM	1,089.65	255.31	0.00	0.00	0.00	0.00
Overtime (x1.5) hourly-Police	0.00	0.00	0.00	0.00	0.00	225.00
Overtime (x1.5) hourly-Water	0.00	0.00	0.00	0.00	0.00	45.00
Park - Hourly	0.00	0.00	0.00	0.00	0.00	2,784.00
Police - Hourly	0.00	0.00	0.00	50.00	0.00	240.00
Street - Hourly	0.00	0.00	0.00	0.00	0.00	2,784.00
Water - Hourly	0.00	0.00	0.00	0.00	0.00	1,392.00
Total Gross Pay	1,089.65	255.31	90.00	50.00	90.00	7,470.00
Deductions from Gross Pay						
IMRF Emp.	0.00	0.00	0.00	0.00	0.00	-336.16
Total Deductions from Gross Pay	0.00	0.00	0.00	0.00	0.00	-336.16
Adjusted Gross Pay	1,089.65	255.31	90.00	50.00	90.00	7,133.84
Taxes Withheld						
Federal Withholding	-65.00	0.00	0.00	0.00	0.00	-895.00
Medicare Employee	-15.80	-3.71	-1.30	-0.72	-1.30	-108.31
Social Security Employee	-67.55	-15.83	-5.58	-3.10	-5.58	-463.14
IL - Withholding	-53.94	-12.64	0.00	0.00	-4.46	-353.12
Medicare Employee Addl Tax	0.00	0.00	0.00	0.00	0.00	0.00
Total Taxes Withheld	-202.29	-32.18	-6.88	-3.82	-11.34	-1,819.57
Deductions from Net Pay						
IMRF-VAC	0.00	0.00	0.00	0.00	0.00	-425.15
Total Deductions from Net Pay	0.00	0.00	0.00	0.00	0.00	-425.15
Additions to Net Pay						
Reimbursement	0.00	0.00	0.00	0.00	0.00	0.00
Total Additions to Net Pay	0.00	0.00	0.00	0.00	0.00	0.00
Net Pay	887.36	223.13	83.12	46.18	78.66	4,889.12
Employer Taxes and Contributions						
Medicare Company	15.80	3.71	1.30	0.72	1.30	108.31
Social Security Company	67.55	15.83	5.58	3.10	5.58	463.14
IL - Unemployment	9.27	2.17	0.00	0.43	0.00	24.82
IMRF Co. Match	0.00	0.00	0.00	0.00	0.00	239.04
Total Employer Taxes and Contributio...	92.62	21.71	6.88	4.25	6.88	835.31

Village of Oreana
Payroll Summary
March 2023

	Welker, Perry L	Wheeler, Gregory G	White, Chelsey L	TOTAL
Employee Wages, Taxes and Adjustm...				
Gross Pay				
Salary - Elected	0.00	0.00	90.00	1,140.00
Salary - Employee - ADM	0.00	0.00	0.00	1,581.23
Overtime (x1.5) hourly-Police	0.00	0.00	0.00	225.00
Overtime (x1.5) hourly-Water	0.00	0.00	0.00	45.00
Park - Hourly	0.00	0.00	0.00	2,784.00
Police - Hourly	0.00	1,695.00	0.00	1,985.00
Street - Hourly	0.00	0.00	0.00	2,784.00
Water - Hourly	329.40	0.00	0.00	3,118.32
Total Gross Pay	329.40	1,695.00	90.00	13,662.55
Deductions from Gross Pay				
IMRF Emp.	0.00	0.00	0.00	-336.16
Total Deductions from Gross Pay	0.00	0.00	0.00	-336.16
Adjusted Gross Pay	329.40	1,695.00	90.00	13,326.39
Taxes Withheld				
Federal Withholding	0.00	-2.00	0.00	-1,112.00
Medicare Employee	-4.78	-24.58	-1.31	-198.10
Social Security Employee	-20.42	-105.09	-5.58	-847.06
IL - Withholding	-16.30	-83.91	-4.46	-601.07
Medicare Employee Addl Tax	0.00	0.00	0.00	0.00
Total Taxes Withheld	-41.50	-215.58	-11.35	-2,758.23
Deductions from Net Pay				
IMRF-VAC	0.00	0.00	0.00	-425.15
Total Deductions from Net Pay	0.00	0.00	0.00	-425.15
Additions to Net Pay				
Reimbursement	0.00	0.00	0.00	0.00
Total Additions to Net Pay	0.00	0.00	0.00	0.00
Net Pay	287.90	1,479.42	78.65	10,143.01
Employer Taxes and Contributions				
Medicare Company	4.78	24.58	1.31	198.10
Social Security Company	20.42	105.09	5.58	847.06
IL - Unemployment	2.80	14.41	0.00	67.78
IMRF Co. Match	0.00	0.00	0.00	239.04
Total Employer Taxes and Contributio...	28.00	144.08	6.89	1,351.98

**Bob Ridings Fleet Sales
Todd Crews, Fleet Sales Mgr.
931 Springfield Rd
Taylorville IL 62568**

Ph. 217-824-2207

Email toddfleet@aol.com

Fax 217-824-4252

Thursday, April 06, 2023

AUSTIN WELKER
VILLAGE OF OREANA
PO BOX 37, 407 W VIEW ST
OREANA, IL 62554

Dear Austin:

Thank you for your inquiry about our Fleet Sales Program, please accept this letter as our bid. We are pleased you are again considering us for your new truck, note that ordering has expired but Bob Ridings has arranged for a few extras; these are ordered with production and delivery TBD, possibly beginning in June (but not guaranteed). Contact me with any questions and thanks,

**WE PROPOSE 2023 Ford F150 SuperCREW Cab 4x4 Pickup w/5.5ft SHORT Bed
WITH POLICE RESPONDER Pursuit Rated Pkg (W1P)**

Includes: All Standard Police Equipment, Pkg (150A) 7000 GVWR

P275/65R18C All Terrain Tires w/Silver Aluminum Wheels & Full Spare

4 Wheel Disc Anti-Lock Brakes w/AdvanceTrac Stability Control

Air Conditioning Tilt Wheel Power Windows/Locks/Mirrors

AM/FM Stereo w/SYNC Bluetooth and 8" Touchscreen Control

Rearview Camera w/Dash Screen 26 Gallon Fuel Tank Front Tow Hooks

POLICE PKG (150A) includes 200 amp Alternator, Red/White Dome Lamp,

CLOTH Front Bucket Seats w/NO Console & VINYL Rear Seat, **Power Driver Seat,**

Includes: (53B) Class IV Trailer Hitch & 7 Wire Harness and

FX4 Off Road Pkg w/Electronic Locking Axle & Skid Plates

White, Dk Gray, or Black Ext, (PB) Gray Cloth Front/Vinyl Rear, Full Vinyl Floor Covering

(998) 3.5 Litre EcoBoost V6 w/470lb torque

NO SPOTLIGHT

ADD (67T) Built in Factory Trailer Brake

(924) Deep Tint Glass with (57Q) Rear Defogger

(67P) Remote Keyless Entry w/(4) Keys

(18B) Factory Black Running Bds

(47P) Factory Engine Idle Override

YOUR COST \$49,915.00

ADD New Municipal Lic & Title \$213.00

YOUR COST, P/O # Pending \$50,128.00

OPTION A.R.E V-Series Body Color Fiberglass Topper, Cab Height,
Deep Tint Sliding Side Windows \$2795.00
ADD Swing Up Side Windows \$350.00

NOTE if this outline is incorrect in any way please call me IMMEDIATELY to correct it.
Please contact me with any questions and thanks for your business!

Sincerely,

Does not include:

- Console
- Camera system
- Spotlight
- Outside lettering
- Emergency lights
- Bed cover / Bed slide
- Radio

Todd Crews
Fleet Sales Manager



CONTINENTAL UTILITY SOLUTIONS, INC.

Sales Representative: Bryant Estes

P. O. Box 1515

Jonesboro, AR 72403

www.cusi.com

(870) 336-3315

Quote #: be230407112453

Sales Agreement

April 7, 2023



Oreana Water Works
600 N East St
Oreana, IL
62554

Sherry Koszesza
(217) 795-4529
argenta.treasurer@yahoo.com



Economic Summary

	Up-Front	Monthly	Annual
Utility Billing Software as a Service		\$300.00	
Utility Billing Solution - Implementation Services	\$1,960.00		
Customer Web Portal		\$0.00	
Miscellaneous Services	\$0.00	\$0.00	
Hosting Services	\$0.00	\$290.00	
IT Services	\$240.00		
Total	\$2,200.00	\$590.00	

Billing and Payment Terms

Due 15 Days From Date of Invoice.

SaaS fees shall be billed and payable annually. SaaS Fees will be billable upon initiation of Round 1 Data Conversion.

Initial Contract Term: 5 Years Software as a Service and Cloud Hosting Service.

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UMS Utility Billing Software as a Service - Monthly Fees			Monthly
1,000 Service Location Licenses	\$0.10		\$100.00
1 Named User Licenses	\$45.00		\$45.00
UMS Utility Billing Software as a Service Core Modules & Interfaces			Included
1 ACH Bank Draft (First Layout Included)			<i>Included</i>
1 Electronic Payment Module			<i>Included</i>
1 Credit Card Terminal Interface			<i>Included</i>
1 Website API - Customer Web Portal			<i>Included</i>
Add-On Modules			Monthly
1 IVR Module	\$45.00		\$45.00
1 Text Messaging Module	\$45.00		\$45.00
Standard Flat File Data Exchange Interfaces			Monthly
1 Accounting Interface - QuickBooks	\$45.00		\$45.00

Sales Agreement April 7, 2023



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UMS Utility Billing Software as a Service Implementation Services

1	Basic Data Conversion Package for up to 360 locations* Includes beginning balance data conversion of customers, locations, usages, readings, deposits, and meter information. <small>*Complete data must be provided in a ASCII, delimited, or SQL format. Data extraction and data cleanup will be invoiced based upon time and effort at CUSI current services rate. CUSI will invoice client the greater of the number of service locations provided in this Sales Agreement or the actual number of service locations converted.</small>	\$1.00	\$360.00
1	CUSI Certified Implementation Includes Business Requirements Gathering, Application Implementation, Installation, Setup, Formatting, Testing, Transition Support, & Project Management	\$1,600.00	\$1,600.00

Travel expenses for on-site work will be billed separately.



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Economic Summary

UMS Utility Billing Software as a Service - Monthly Fees	\$280.00
UMS SaaS Monthly Minimum Adjustment	\$20.00
UMS Utility Billing Software as a Service Implementation Services	\$1,960.00



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Customer Web Portal

		Monthly
1 Customer Web Portal	\$42.00	\$42.00
Includes Design, Setup, Configuration, and Training Services.		
1 Customer Web Portal - TSM & Hosting	\$166.67	\$166.67
Includes Technical Support, Maintenance, and Hosting.		



Economic Summary

Customer Web Portal	\$42.00
Customer Web Portal - TSM & Hosting	\$166.67
CUSI Turnkey Merchant Services Customer Web Portal Discount	-\$42.00
CUSI Turnkey Merchant Services TSM & Hosting Discount	-\$166.67



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Miscellaneous Services

Turnkey Merchant Services

billed by provider

- | | | |
|---|----------------|-----------------|
| 1 Turnkey Merchant Services Package - Service fee will be the greater of: | \$1.75 or 2.5% | per transaction |
|---|----------------|-----------------|

Includes Visa, MasterCard, Discover Merchant Services, and Payment Gateway Service. Figures based on an Average Bill Estimate of \$70 and a High Bill Estimate of \$150. Average bill estimate and service fee subject to annual review. CUSI reserves the right to bill a minimum monthly fee of \$20.00 to recover any losses from inactive merchant accounts or accounts that do not cover fixed processing costs.

In conjunction with the Turnkey Merchant Services, CUSI is providing software licenses at no cost. In the event that client terminates Turnkey Merchant Services, any and all software licenses provided at no cost shall be billable at then current retail price.

- | | | |
|---|--|--|
| 1 Turnkey Merchant Service Electronic Check Package | | |
|---|--|--|

Internet Electronic Check Transactions

\$1.75 or 2.5% per transaction

Turnkey Merchant Services fees are paid by utility customers and collected by CUSI.

Online Bank Account Validation - eChecks and ACH Signup

- | | | |
|--|--------|-----------------|
| 1 CUSI Validation Service - Account and Routing Verification | \$1.50 | per transaction |
| 1 CUSI Validation Service - Balance Check | \$0.20 | per transaction |

IVR Service - UMS

- | | |
|---|-------------------------|
| 1 CUSI IVR Service - Inbound and Outbound IVR | Unlimited Monthly Usage |
|---|-------------------------|

If requirements cannot be met for \$0 CUSI IVR Services, a new Sales Agreement for IVR Tech and associated services may be required to void and replace this service.

Text Messaging Service

- | | |
|---|-------------------------|
| 1 CUSI SMS Messaging Service - Inbound and Outbound SMS | Unlimited Monthly Usage |
|---|-------------------------|



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Hosting Services

CUSI Cloud Hosting for UMS

1 CUSI Cloud Hosting for UMS	\$290.00
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Service Term - Five-year

Managed Virtual Desktop Environment

Includes: Operating system security patching, SQL Server maintenance, isolated virtual network, network security management, backup management, public IP, and cloud support for 1 Users

Virtual Machine (UMS/SQL Server)

Includes: Disk storage optimized for SQL performance, operating system and SQL Server licensing, virtual machine snapshots, and geo-redundant backups taken daily with a 7-day retention

Virtual Machine (Virtual Desktop Host)

Includes: Disk storage, operating system licensing, and virtual desktop host pool load balancing

Blob Storage

Includes: 50GB storage, read/write transaction costs, and geo-redundant backups of user profiles taken daily with a 7-day retention

Azure Virtual Desktop Access License

Includes: Licensing for user access to Azure virtual desktop service, self-service password resets



Economic Summary

CUSI Cloud Hosting for UMS	\$290.00
Total	\$290.00



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IT Services

Additional IT Products & Services

1 SSL Management Services - 2 Years	\$240.00	\$240.00
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Economic Summary

Additional IT Products & Services	\$240.00
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Total \$240.00



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Terms of Sale

Company has ordered and agrees to purchase from CUSI the products and services defined under this Sales Agreement at the listed quantities and rates. Upon receipt of an executed Sales Agreement CUSI shall ship all products to the Company address and contact defined above and services shall be scheduled and initiated. Company acknowledges that CUSI's products and services are subject to the terms and conditions of a separate Software License Agreements and Services Agreements between Company and CUSI located at www.cusi.com/legal. Monthly or yearly rates for services provided by CUSI or third parties may be subject to price increases with or without notice. Any service requiring CUSI or third parties to travel will incur corresponding expenses that will be billed actual as incurred unless otherwise noted. Travel requiring more than 5 hours of travel time will be billed an additional charge equal to 50% of the daily rate. If Company is not tax exempt or does not provide exemption documentation, CUSI shall invoice for such applicable taxes on each invoice. In the event the tax exemption documentation provided by the Company is disallowed or deemed invalid, Company agrees to pay in full all such taxes, including any applicable interest or penalties.

Tax Exempt Status

Initial where appropriate:

<input type="checkbox"/>
<input type="checkbox"/>

This entity **IS EXEMPT** from sales tax and will provide or has provided our exemption certificate

This entity **IS NOT EXEMPT** from sales tax

Additional Transaction Terms

CUSI's hosting services rates are subject to periodic review. Any change in rates will be communicated to the client in writing 30 days prior to the change going into effect. Future purchases of incremental software licenses, add on modules and add on interfaces are subject to an adjustment of the software as a service rate and will take effect the month following installation and configuration of such license. Any adjustments to the software as a service rate will be documented in a Sales Agreement subject to final execution by client.

Quotation Terms

This quote is valid until 05/07/2023. Quote was created using Sales Agreement Version: 2023.02.20

Execution Instructions

Execute, date, and email all pages to CUSI sales representative. Include Tax Exempt Certificate and Sign Off page from Pre-Sale Implementation Guide.



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Purchaser Authorization

I certify that as the person signing this form I have purchasing authority for Oreana Water Works.

Print Name:

Title:

Authorized Signature:

Date: